

## **Customer Testimonials**

When asked what they liked most about dealing with Evan Sourbis from Henley Home Loans, here's what our customers had to say...

"Highly Experienced and Quick Service" M.V. - Lockleys

"Friendly, well organised and professional in all dealings. A very easy going manner, left me in no doubt that you knew your business. I am usually critical in my opinions, so understand that I do not always easily give high praise unless it is warranted."

C.M. - Fulham Gardens

"He is always willing to meet with us after hours & your knowledge of the best loan for our project, was right on track"

K.M. - Grange

"He is very efficient and made us feel confident that no problems would arise that he couldn't fix." L.S. - Fulham

"I found that I could always contact him and would receive support and answers no matter how silly those questions seemed to me"

J.P. - Plympton

"Very flexible with his meeting times. He found the best loan to suit our circumstances" D.S. – Glenelg "Efficient, Friendly, Professional"

J.M. - Fulham

"He explained everything to me thoroughly and was patient even when I didn't understand right away " E.V. - Cowandilla

"I didn't need to worry about anything. He took control of it all" S.V. - Lockleys

"Friendly Approach and Good Explanation of Investment Strategies" M.N – Fulham

"Speed with which you attended our needs and the thoroughness you provided in our application" T.L – Tennyson

"Friendly and professional service always able to be contacted. Professionalism and courtesies manner made the process about what we wanted to achieve."

R.B - Henley Beach



"After hours appointments, as my job makes it hard to make business hours appointments. Not having to search through each bank to find a suitable lender it was all done in front of me on the computer. Quality advice. Also any queries i had were resolved immediately over a phone call."

P.H - West Beach

"Very thorough, in depth with extended help and service. Very polite, calm, understanding and helpful manner. Very helpful especially with the financial climate that we are going through at this time and we would certainly refer Evan to friends."

B.H - Kangaroo Island

"Loved Everything. Coming out to our house to sign the papers and the advice given was very useful. Knowledge about building. Friendly and easy going manner."

G.M – Henley Beach South

"Very informative. Explained anything that wasn't understood very well." E.M – Henley Beach

"Accessibility, friendliness. Prompt to deal with enquiries in a personal manner." M.G – Henley Beach

Organised, up to date knowledge on current rates and what lenders are offering to best suit my situation. Accurate appraisal of my situation and what costs would be involved for fees, charges etc

A.G – Grange

Excellent communication Excellent understanding of various products Always available to assist with any questions Extremely helpful and friendly. From my initial consultation with Evan he has demonstrated professionalism and a thorough knowledge of his products. He has made the process of refinancing my home loan simple and all aspects very easy to understand. He is always approachable and friendly N.S – Henley Beach

Immediate response by phone, email and meeting S.W – Lockleys

Friendly, professional with compassion and commitment to deliver a positive result. Keep the standard you are providing.

K.K - Camden Park

On time replies and follow ups. Working with customers at their convenience. It was nice working with you. During our loan application process, you have been very supportive in giving us all options that suit best for us. We were informed throughout the process till loan approval. Looking forward working with you in future. J.C – Munno Para West

Your enthusiasm for the work at hand, attention to detail, and willingness to go the extra mile so that the desired outcome could be achieved; making yourself available to provide assistance when things got a bit confusing for me. Thanks for guiding me through a most complex and involved process, providing me with a clear and plain language analysis of what was required to see it through to the end. Your relaxed and knowledgeable manner helped remove a great deal of pressure and anxiety on my part, on undertaking such a significant financial journey.

N.D - Seaton



Friendly informative and always helpful S.G – Munno Para

Knowledge and care for the customer. My dealings with Evan were not only thorough but extremely professional. Evan taught me a lot about products and what options I had. I was very happy to have Evan as my Finance Broker as I felt very confident that Evan had my best interests at heart. Definitely will recommend Evan's business, Henley Home Loans to anyone to help them get ahead with a property portfolio. Anastasia A.T – Elizabeth North

Friendly and we got there in the end.

G.T - Lockleys

Very Humble

M.B - Para Hills West

Excellent understanding of my needs, knowledge and explanation of products. Evan is Courteous and friendly. Excellent Communication and Quality of service. I was kept informed during the application and approval process. I would definitely recommend Henley Home Loans

J.W - Munno Para

The communication and the advice

N.K - Munno Para

Extremely informative and strives to achieve the best deal for your individual needs. Helped me achieve what I thought I couldn't, couldn't be happier!

R.B - Smithfield Plains

Evan's character in excellence and conduct was so professional and relaxing. We will definitely borrow again from Evan and will recommend HENLEY HOME LOANS services.. Greg G.P – Torrensville

Extensive experience, knowledge and care J.S – Macleod VIC

Straight forward selection process D.L - Fulham

Always picked up phone no matter what time. Good communication.

C.T - Para Hills

Speed of service, product knowledge and professionalism E.S – Macleod VIC

Evan was a pleasure to deal with, found the loan that was best for me. Would highly recommend him to anyone.

S.K - Henley Beach



You knew what you were doing J.K – Munno Para

Continuity to follow up J.M – Munno Para

Good communication friendly helpful service

C.H - Munno Para

Went above and beyond to get everything done in a short time frame, worked late nights, came in on his day off (his birthday) to help, rang the vendors, went absolutely above and beyond.

C.B - Glenside

Continuous information and help to get me my approval

A.H – Munno Para

Your constant communications and progress updates were extremely important. Also very good was the dealing with other members of your team was very smooth

S.C - Henley Beach

Knowledge of product and what would best service my needs - flexibility in lenders to select the best loan - following up particularly with the extra complication of guarantor - supportive of having documentation signed off sight and liaising with bank in timely manner - weekend phone calls and accessible to keep the process moving

J.K - Cowandilla

Your professionalism & dedication to your clients made my wife and I choose you above those recommended to us by friends. We felt comfortable with our decisions and knew that everything being done was done with our best interests in mind. You really stood for us outside the normal call of duty which we also really appreciated.

J.S - Andrews Farm

Ease of doing business

S.J - Dover Gardens

The follow up to see how things were going S.D. – Wasleys

Keeping your cool. Team work. Maintaining an objective professionalism despite the pressures. A.C – Mile End

Always getting back to me when I had a query.

Couldn't complement Filitsa enough for always being there for me as I went through getting my home loan and through the build and follow up after settlement.

N.C - Ridgehaven



Keeping me informed from start to finish and quick response when I had questions. Over all experience was great, was made easy and stress free, nothing was too much trouble. Thanks Evan and Filitsa D.L – Netley Forms

Communication with myself, updates on the progress of the application and commitment to find the best deal. Evan from Henley Home Loans went above and beyond my expectations. Being an interstate client I felt as if i was dealing with him face to face.

R.N - Cronulla NSW

Very friendly and helpful. Evan and staff were great. As a first home buyer I had no idea what the process was but they were helpful every step of the way, and explained everything very thoroughly.

K.B – Munno Para

The efficiency I received. Appreciated the efficiency and professionalism. The communication was excellent which I did not get from my last broker.

K.T – Munno Para

Product knowledge R.P – Henley Beach

Good communication, honesty, team work, intelligent and working for community benefit. Thank you Henley home loans for helping me to reach where I'm. Be blessed.

J.M - Munno Para