

Testimonials

We have now been dealing with Gary Gregson for over 5 years. Prior to this, I have had previous mortgage brokers and loan specialists whom I dealt with for my financial lending needs. Since meeting with Gary, we were able to connect immediately from our first phone conversation to set up our first meeting with him. Gary works hard to understand our financial needs and provides a service in which he always looks for a solution to overcome barriers, and nothing has ever been too hard or too difficult for him.

His focus on servicing his clients exceeds our expectations, particularly with our most recent experience in which he managed to work through over the festive period, whilst he was away on his family holiday, to ensure he promptly resolved our needs. That is, on Christmas Eve, he was pressing the major bank to progress our approval, and the day after boxing day, he had the approval contract in our local branch for us to sign whilst he was on holidays with his family. Gary had made arrangements with our local branch for a point of contact to support us review and sign the documentation. In addition to this, Gary has also provided support in obtaining better interest rates where possible.

This came as an absolute surprise and demonstrates Gary's efforts to always go above and beyond to provide an exceptional experience for his clients. Since I've met Gary, something that is important to me is something as simple as Gary's promptness to answer all my calls, or if I need to leave a voicemail, he has always returned my call that day. If I text Gary, he responds swiftly via text or simply calls me. With this level of service and interaction, it feels like I am dealing with a friend that cares for me and my family and our financial needs.

So with this testimony, I'd like to say a BIG thank you to Gary Gregson and I'm glad our paths have crossed as you have made our lives easier with everything you have done. - Oliver

Gary provided me with exceptional & prompt Service. My Home Loan was processed quickly and Gary kept me informed all the way. Nothing was a problem and when I needed to inquire about certain information. He was always available and great to deal with. - Shane

Gary's Service is second to none, He kept us updated throughout the entire process. Nothing was to hard as we had lots of questions along the way and Gary was always there to answer them. Our Loan Application wasn't an easy one and Gary had the knowledge and understanding to get it right the first time. I would recommend anyone that is in the market for a Home loan should take the time to sit with Gary to explore what he can do for you. - Chris

Gary and the Right Choice team team were very professional and accommodating when it came to service and obtaining the best possible deal for us. What the best part was that when some banks dismissed us on a phone call or after a few questions Gary fought to get us a loan at a great rate.

I Have used Right Choice financial services for all of my developments and personnel financials. I have found Gary to go above and beyond where other have found it too difficult. I would highly recommend this service provider knowing that my financial needs will be taken care of in the best way possible. Thanks for your expertise. -

Alan

Gary was most helpful and was able to explain the options available for us in our particular circumstances. Having him put our case to the Bank saved me heaps of time and the effort of preparing a submission. His knowledge and expertise went a long way in convincing us to utilise his services and we have benefitted from a good result. - **Tony**

I approached Gary regarding finance on my first investment home. not being financially savvy, I was extremely nervous. Gary made me feel at ease by understanding my situation and needs, then proceeded to negotiate a great deal with my lender, Gary made the whole process seamless and stress free, for which I'm very grateful. I highly recommend Gary services. - Jo

We have recently had the pleasure of dealing with Gary Gregson for finance to build house. Gary's product knowledge and understanding of our needs was first class , he was always accommodating with his time and worked around our schedules and not his. We would have absolutely no hesitation in recommending Gary based on our positive experience. Mark & Scott - Mark